



EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

January 4, 1980

- 2415 Edible cottonseed oil and/or crude sunflower seed oil (Egypt). Invitation for Bid No. GASC/27-80/ARE for 15,000 MT U.S. edible cottonseed oil in bulk meeting specifications for PBSY as per NCPA Rule 162 and/or crude sunflower seed oil to be delivered in three approximately equal shipments of 5,000 MT each during January, February and March. Commodity financed under A.I.D. Loan 263-K-052. Bid opening January 17, 12:00 noon, Cairo time. A copy of the IFB including complete specifications, terms and conditions may be obtained from the Embassy of the Arab Republic of Egypt, Commercial and Economic Office, 2715 Connecticut Avenue, N.W., Washington, D.C. 20008, Telephone (202) 234-1414. Purchaser is the General Authority for Supply Commodities, Vegetation Products Purchasing Committee, 24 Goumhoria Street, Cairo, Egypt.
- 2416 Wheat (Pakistan). About 100,000 MT of wheat U.S. No. 1 and 2. Firm buying on behalf of principal (not disclosed) against 100% confirmed Letter of Credit on FOB basis. Need best offer in term of FOB price U.S. ports. Wheat needed for humanitarian services. Destination of import not disclosed. Buying to be early in 1980. Party willing to visit U.S. for negotiation of deal. Contact: Raja Mohammed Iqbal, Chandjees, 153 Bank Road, P.O. No. 384, Rawalpindi Cantt, Pakistan. Phone: 65475. Telex: 5758 ABL PK CHANDJEE. Cable: CHANDJEE.
- 2417- Onion, potatoes, garlic (Malaysia). Interested in buying fresh onions in 25 kg
2419 red netting bags, fresh potatoes in 25 kg jute bags, and white and red garlic in 10 kg wooden crates. Also interested in other fresh fruits and vegetables. Quote CIF or C&F Penang. Bank ref: United Asian Bank BHD., China St. Ghuat Branch, Penang. Contact: Lee Peng Siew, The Onion & Potatoe Importers Association, 57 Leboh Pantai, Penang, Malaysia. Cable: UBIBAWANG. Phone: (04) 369-540.
- 2420 Hides (Taiwan). Importer who represents Australian and New Zealand suppliers desires to represent U.S. suppliers of raw hides and cow splits, any quality, in container loads. Quote CIF Tap Npyoin. Contact: C. L. Ma, China Products Company, P.O. Box 24-155, Taipei, Taiwan. Telex: 11656 PRODUCTO. Cable: PRODUCTO TAIPEI. Phone: (02) 7518191-4.
- 2421 Grocery line (Germany). Established importer of all types of processed goods is interested in ready-packed soups, vegetables, fruit, meat, sausages, dinners, noodles, rice, corn, breakfast cereals, ready-mix cakes, etc. Initially sample quantities; later regular consumer quantities as well as larger quantities for hotels, hospitals, etc. 10 kilo units preferred, good quality in tins, jars, and in cardboard boxes. Bank ref: Bayerische Vereinsbank, Muenchen. Contact: Herr Gerhard Koch, G. Hoch Handelsgesellschaft MBH, Theresienstrasse 29, D-8000 Muenchen 2, Germany. Telex: 522966. Phone: 089/285385.

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- 2422 Dried fruits (Germany). Interested in U.S. dried fruits, particularly dried prunes. Good quality, usual export packaging. Distributed over the year. Bank ref: Deutsche Bank Ag, Hamburg. Contact: Fred Schneider, Hans Warne GMBH, P.O. Box 10 65 25 (Schauenburgerstr. 55), 2000 Hamburg 1, West Germany. Telex: 02-12221 (HAW E D). Cable: HAWANEK HAMBURG. Phone: 040-36 22 57.
- 2423- Rice (Sweden). One of Sweden's major food distributors, General Foods AB, has
2424 sent the U.S. agricultural attache the following letter: Quote, we are interested in getting information regarding suppliers of mild U.S. long-grain, par-boiled rice and unenriched, pre-cooked rice of 5 minute preparation. We are especially interested in suppliers, who have the whole process from milling to final product. The product would preferably be packed in 50 lb. bags and delivered to Sweden in 40 foot containers for packing in our plant at Gavle, Unquote. Contact: General Foods AB thru the Agricultural Attache, American Embassy, Stockholm, Sweden.
- 2425- Rice, canned fruits and vegetables, wheat, corn (Germany). Interested in large
2429 quantities of rice, U.S. grade 2 and up, FOB U.S. port; brown rice for rice cereals, initially only samples, CIF European port; canned fruits and vegetables, high quality, consumer size cans in cartons for supermarkets, CIF European port; sugar and wheat in containers, white and yellow corn in 50 kg sacks, CIF Near East and FOB U.S. port. Bank ref: Bayerische Hypotheken-UND Wechselbank, Muenchen. Contact: Herr Hajnal, Hajnal GMBH & Co. IM UND Export Kg, Mauerkircherstrasse 10, D-8000 Muenchen 2. Telex: 528056. Cable: HAJNALIMPEX. Phone: 089/983541.
- 2430 Dietetic foods (Egypt). Seeks connections with U.S. producers canned dietetic food. Requests catalogues price lists CIF Egyptian ports. Contact: Ismail Ayad, 43, Misr Sudan St., Hadeyeh El Kobba, Cairo, Egypt.
- 2431- Condensed milk, broth cubes, rice (Upper Volta). Sweetened condensed milk, 5,000
2432 cases of either 48 370 gram cans per case or 24 one kilo cans per case, estimated purchase \$50,000; unsweetened condensed milk 5,000 cases, estimated purchase \$50,000; meat/poultry broth cubes, 5,000 cases, estimated purchase \$30,000; Rice, polished 2,500 metric tons, long grain (10-25% breakage), estimated purchase \$200,000; and rice polished 2,000 metric tons, long grain (25-35% breakage) estimated purchase \$170-180,000. Buyer is large importer, also buys for resale to Voltan Government. Rice purchase is time sensitive. All prices should be quoted C&F Tema (Accra) Ghana. Correspondence in French preferred but English acceptable. Requests replies by cable. Contact Mme. Zorome, Director, Societe Generale De Commerce Et D'Industrie, B.P. 2506, Ouagadougou, Upper Volta. Cable: 5292 SITA. Phone: 335-36.
- 2433 Frozen vegetables (Venezuela). Interested in 4 mt per month of frozen vegetables, all types, best quality, institutional size plastic bags. Agent wishes to rep. U.S. supplier. Phytosanitary certificate is required. Importer will supply stick on labels, if required. Quote C&F La Guaira. Bank ref: Banco De Lara. Contact: Rene Antich, Alimentos Murry, P.O. Box 80915, Caracas 108, Venezuela. Phone: 93.56.13.
- 2434 Pulses (Barbados). Wants to buy peas 1,000 cartons; beans - 1,000 cartons; lentils 1,000 cartons; yellow split peas - 1,000 cartons; black beans - 1,000 cartons; red kidney beans - 1,000 cartons. Best U.S. grades. Need quotations. Phytosanitary permit of country of origin is required. Quotations for delivery St. Michael,

Barbados, W.I. Bank ref: Chase Manhattan Bank, P.O. Box 699, Bridgetown, Barbados. Contact: David C. Taylor, H. Jason Jones & Co. Ltd, Kensington-Court, Fontabelle, St. Michael, Barbados W.I. Cable: JASON JONES. Phone: 63501 Thru 4.

- 2435- Chicken, corn oil, rice, frozen vegetables, beef, soft drinks, dried fruits
2440 (England). Interested in 1,000 mt monthly of chicken, 800-1200 grams, Islamic kill; 500 mt monthly of corn oil, medium grade, 6 x 3 kg net; long, medium and short grain rice; 150-200 tons monthly of beef, grades 1 & 2; 200 tons monthly of dairy products; export quantities of soft drinks and dried fruits. Quotations chicken, frozen vegetables, beef CIF Dubai or Damman; corn oil, rice, soft drinks, dried fruits, dairy products CIF Dubai or Sharjah. Bank ref: Lloyds Bank Ltd. Contact: Ms. Mary Hardy, Country Foods Ltd., 3 Allison House. St. Andrews Rd. Henley-on-Thames, England. Phone: 04912 77026.
- 2441- Poultry, corn starch, potato chips, glucose, fruit juices (England). London agent
2444 wants to buy 20 and 35 foot containers of frozen chicken, chicken parts and duck feet, 3 and 5 lb bags, C&F Singapore; frozen fowl, 200 tons, 1100-1400 grams, 10% 1600 grams, C&F Dubai; 200-300 tons of corn starch for candy production 50 kg bags, C&F Alexandria or Port Said; frozen potato chips, straight or crinkled, containerloads, 2, 5 & 20 lb packages, C&F Jeddah, Damman, Kuwait, Bahrain; 500 tons glucose, 300 kg iron drums, C&F Alexandria or Port Said; containerloads of fruit juices, C&F Middle East Ports. Bank ref: Barclays Bank Ltd., 15 Library Place, St. Helier, Jersey. Contact: H. Grobier, J & H Food Services Ltd., 9-11 Kensington High Street, London W8 5NP, England. Telex: 22861. Phone: 01-937 9801.
- 2445 Confectionery (Germany). Interested in candy products, good quality, consumer size, including gift packages, delivery to start in spring 1980. German language labels desirable. Quote CIF Hamburg. Inquirer has no specific product description in mind, but hopes to find suitable pre-packed retail lines. Responder should provide assurance the U.S. products are in compliance with FRG food, labeling and packaging laws. Bank ref: Volksbank Kiel, West Germany. Contact: Andreas Kruppa, Hohenrade 5, D-2300 Kiel 1, Germany. Phone: 0431-37373.
- 2446 Stearine (England). Wants full container lots - 15/20 tons of edible oleo beef stearine, in 25 kilo net cartons. Quote CIF, Cork, Eire. Bank ref: Midland Bank Ltd., 160 City Rd., London EC1V 2PB. Contact: D. Reynolds, Wynmouth Lehr and Fatoils Ltd., Kemp House, 158 City Road, London EC1V 2PA, England. Telex: 28293. Phone: 01-253 5871.
- 2447 Bird seed (England). Wants 200 tons annually of canaryseed, white millet, sunflowerseed, approx. 45 kilos packages. Quote CIF, UK port. Bank ref: National Westminster. Contact: David Fothergill, Hinders of Swindon, Ertin Street, Stratton-St-Margaret, Swindon, Wilts, England. Phone: 0793 825372.
- 2448 Whey (England). Interested in 10 ton lots of whey powder, both spray and roller varieties. The spray type should be human food quality and the roller type is for animal food. In 25 kilo, suitable export bag packing. Quote C&F Singapore, Hong Kong, Port Klang Malaysia. Bank ref: Midland Bank Ltd., 66 High St., New Malden, Surrey. Contact: G.B. Proudlove, Clapro Ltd., 88 Coombe Road, New Malden, Surrey KT# 4RA, England. Telex: 888941. Phone: 01-949 4754.

- 2449 Rice (England). Wants 20,000 to 100,000 metric tons of rice, 5% broken, jute bags. Quote FOB, C&F, Middle East Countries. Bank ref: Bank of Credit and Commerce Int, S.A. 28 Cheapside, Bradford 1, Yorks. Contact: K. Hussain, Saitrading Co. Ltd., Spencer Road, Bradford 7, West Yorkshire, England. Telex: 51447. Phone: 0274 574607.
- 2450 Chickens (Egypt). Agent for several Egyptian companies interested in 150 mt frozen chickens, 800-1500 gm/birds, delivery on monthly basis. Quotations CIF Alexandria, Egypt. Bank ref: U.S. National Bank, Salem, Oregon. Contact: Dr. F.M. Zeitoun: Agriculture Consultant Rt 1, Box 281-C Amity, Oregon 97101 phone (503) 835-3123.
- 2451 Wheat flour (India). Wishes to buy 20,000 mt of wheat flour, moisture 14% max., extraction 72% max., ash 0.52% max., protein 11% min. double cotton bags - 50 kg. each. 5,000 mt immediately; 15,000 mt February, March, April. Quote FOB U.S. port, C&F Mombasa, Kenya. Bank ref: Corporation Bank Ltd., 15 Mittal Chambers, Nariman Point, Bombay 400 021. Contact: S.S. Toshniwal, United Trading Company, 69-A, Mittal Chambers, 6th Floor, Nariman Point, Bombay 400 021, India. Telex: 11-4904 UTCO IN. Cable: QUICKPORT. Phone: 235240/244687.
- 0001- Confectionery, snacks, seafoods (Germany). Import agent for firms in the
0003 Essen area is interested in jams, party snacks, canned fish, and sweets (especially seasonal/holiday sweets). Bank ref: Stadtparkasse, 4300 Essen. Contact: Gerhard Schiller Handelsvertretungen, AN St. Albertus-Magnus 5; 4300 Essen, Germany. Phone: 201-286080. Telex: 8579768.
- 2453- Fresh eggs, chicken (Germany). Interested in exclusive agency for (A) fresh eggs,
2454 grade A medium white, 60-65 grams each. Each dozen packed in standard egg carton, 30 cartons to an export case. minimum shipment: 30,000 export cases. Offers C&F Red Sea and Gulf Ports; and (B) frozen chicken, grade A, 800-1, 300 grams each, water content nil, individually wrapped in poly bags. Halal (Islamic slaughtering rites) certificates required. Requirements 1,000 tons per month to be delivered to two Red Sea Gulf Ports; C&F offers requested. The firm has an office in Jeddah, and other Arab Countries. Contact: Rudolf Roemer, Riensberger Str. 74, D-2800 Bremen 1, Germany. Phone: 0421/250263.
- 2455- Butter, butteroil (Egypt). Wants 30-50 mt of butter, grade A, unsalted, 25 kg
2456 cartons, and 50 mt of butteroil, grade A, unsalted, 2½ kg (5 lb) packs. Quote CIF Alexandria, Egypt. Bank ref: Bank Misr, Dokki Branch, Cairo. Contact: Sherif El Halabi, Ranimport Trading Co., 75, Sudan Street, Dokki, Cairo, Egypt. Telex: 92505 ZMLEC UN. Attention Ranimport. Cable: RAN IMPORT, CAIRO. Phone: 709063, 706251.
- 2457 Chicken (Egypt). Wants contacts with U.S. suppliers of frozen chicken, 5000 tons each tender, grade A. Commodity is to be delivered to General Authority for supply commodities, Ministry of Supply and subject to AID regulations. Quote FOB, C&F. Bank ref: National Bank of Egypt. Contact: Nabil Mostaea Kamel, El Nasr Export & Import Co., 28A, Talaat Harb Street, Cairo, P.O. Box 1589, Cairo, Egypt. Telex: 92232 SHIN UN, 92073 SHINTAM UN. Cable: SHINTAM, CAIRO. Phone: 758412.

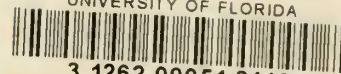
- 2458 Tallow, (Egypt). Wants (A) inedible tallow, 20,000 mt, fancy grade. 15,000 bulk and 5,000 tons in used drums. Quote C&F, FOB. Bank ref: National Bank of Egypt. Contact: Nabil Mostafa Kamel, El Nasr Export & Import Co., 28A, Talaat Harb St., Cairo, P.O. Box 1589, Cairo, Egypt. Telex: 92232 SHIN UN, 92073 SHINTAM UN. Cable: Shintam, Cairo. Phone: 758412.
- 2459 Vegetable oil (Egypt). Wants vegetable oil, only cottonseed, soybean and sunflower, 11,000 mt bulk and 4,000 in new steel drums, PBSY rule 162 - Soya fully refined, Soya oil in drums and others bulk. Quote FOB, C&F. Bank ref: National Bank of Egypt. Contact: Nabil Mostafa Kamel, El Nasr Export & Import Co., 28A, Talaat Harb Street, Cairo, P.O. Box 1589, Cairo, Egypt. Telex: 92232 SHIN UN, 92073 SHINTAM UN. Cable: SHINTAM, CAIRO. Phone: 758412.
- 2460 Baby food (Germany). Wants baby food, skim and whole milk powder, in bulk shipments, good quality, consumer size cans in cartons and institutional size packages. Bank ref: Commerzbank, Muenchen. Contact: Herr Manfred Mueller, Manfred Mueller Import, Export, Wholesale, Nibelungenstr. 70, D-8000 Muenchen 19, Germany. Telex: 524438. Cable: FREDMAN MUENCHEN. Phone: 089/170791.
- 2462 Pumpkin seed (Hong Kong). Wishes to buy white pumpkin seed, 10,000 mt annually (800 mt monthly), snowwhite (sample required), cartons or bags. Quote FOB East Coast. Bank ref: Bank of China, Hong Kong, Shanghai. Contact: Al Floria, Floline Ltd., 13 Wyndum Street, Hong Kong. Telex: 73054 ALFLOHX. Phone: 5-250006.
- 2463 Chicken (United Arab Emirates). Interested in procuring an agency agreement with an American supplier of frozen chicken. Firm expects to import 500 metric tons of frozen chicken per month. Embassy reports that non-American firms are aggressively competing for this contract. Contact: M. Shakankiri, Commercial Manager, Kuwait Food Company, P.O. Box 3901, Dubai, United Arab Emirates. Telex: 68349 KT FOOD EM.
- 2464 Frozen broilers. (Kuwait and Saudi Arabia). U.S. agent for firms in Kuwait and Saudi Arabia has inquiries for frozen broilers, Islamic-Hallal slaughter, 800-1400 gr. per bird, without head or feet. Giblets in cavity. Individual poly wrapped. 10-14 birds per Master Carton. Specifications printed in Arabic-English on Master Carton. Quote prices CIF Kuwait or Saudi Arabia. 200 mt per shipment. Primary suppliers only. Bank ref: Central Bank, Cleveland 44144 Ohio. Contact: Malcolm Hackney 1-216-621-2225. 1501 Euclid Ave., Cleveland 44115 Ohio.
- 2465 Beef cattle (Egypt). Wants beef cattle, 50 head, Charolais, Limousin or Beef Master registered, should be 3-7 months pregnant. Quote CIF Cairo and CIF Alexandria. Bank ref: Arab African Bank, Cairo. Contact: Kamel El Kafrawy, El Safa Brothers, Import & Export, El Bourg El Bahari, (Nafak El Giza), Giza, Egypt. Telex: 92503 SHAAB UN, Attention: KAMEL EL KAFRAWY. Phone: 895483.
- 2466 Soybean oil (Turkey). Government tender with closing date Jan. 9 for 10,000 mt crude soybean oil, min flash point 250 F, guaranteed unbleached, OLEIC max. 1%, moisture and volatile matter at 105C max. 30%, impurities and sediment max. 0.10%. Delivery before Jan. 30 or loaded immediately upon confirmation Letter of Credit. Full details from address before. Contact: TARIS (the government buying agency) through the agricultural attache, Ankara, Turkey.

- 2467 Dogs (Japan). Wants 30 "Beagle" dogs per month. Appropriate method for surface shipment. Immediate delivery, dogs must be young and healthy, since end-use is for experimental purposes. Quote FOB. Bank ref: Taiyo Kobe Bank, Muromachi Branch, Tokyo. Contact: Shinichi Takano, Muromachi Kagaku Kogyo Kaisha, Ltd., 4-3, Muromachi, Nihombashi, Chuo-Ku, Tokyo, Japan. Telex: J26444 MUROMACH. Cable: MUROCHEM TOKYO. Phone: 03-241-7191.
- 2468 Confectionery (Japan). Interested in one container load of each of following: chocolate, candy and chewing gum. Appropriate packaging for export, immediate delivery, sample required. Quote C&F (Japanese port). Bank ref: Bank of Tokyo, Nagoya Ekimae Branch, Nagoya. Contact: Kunio Shizume, Seiwa Trading Co., Ltd., 1-1, Kamejima 2-Chome, Nakamura-Ku, Nagoya, Japan. Telex: J 59939. Cable: SEIWA TRADE. Phone: 052-451-3181.
- 2469- Wheat, corn, soybean oil, inedible tallow (Egypt). Public sector trading
2472 company wants to establish contact with American suppliers for above commodities in connection with upcoming government tenders. Bank ref: Egyptian American Bank, National Bank of Egypt. Contact: Fathi Abdo or Sayed Farag, General Trading and Chemicals Co., 1 A, Ramses Street, Cairo, Egypt. Telex: 92986 GENCO UN. Cable: GENCONTRADE. Phone: 753500 or 753631.
- 2473 Agribusiness investment opportunity (Egypt). Production of fruits, vegetables and livestock on land in Egypt's Salhia Desert or Sinai. Firm is interested in receiving ideas or proposal for a joint venture, especially from agricultural producers in Arizona or other areas with similar agricultural conditions. Bank ref: National Bank of Egypt. Contact: Mamdouh Ayad, Dr. Ayad Farm, 2, Husein El Mamary St. 10, Eloui St. Flat 3 Cairo, Egypt. Phone: 758918/741573.
- 2474 Grocery line (Egypt). Interested in cheese, mineral water, products for hotel catering, butter, fruit juices, soups, tomato paste, and other grocery items. Small quantities on trial basis. Top of line for hotel trade. Price important for other consumers. The buyer will be visiting Florida, Texas, California and Louisiana, and will attend SUSTA Food Show Feb. 5-7 in New Orleans. Please telex interests to him in Cairo before his departure January 20. Quote CIF Alexandria. Bank ref: Lloyds Bank, Citibank, Bank Misr. Contact: Mahmoud El Kaissy, Vice President, Medgenco International, 13, El Bostan Street, Cairo, Egypt. Telex: 93742 MK. Phone: 752766/742617.
- 2475 Corn (Egypt). Tender No GASC/31-80/ARE for 50,000 mt U.S. No. 2 or better yellow corn in bulk to be shipped in February 1980. Commodity to be financed under A.I.D. Loan No. 263-K-052. Bid opening will be January 16, 1980 at 12:00 noon Cairo time. A copy of the IFB, including complete specifications, terms and conditions may be obtained from the Embassy of the Arab Republic of Egypt, Commercial and Economic Office, 2715 Connecticut Ave., N.W., Washington, D.C. 20008. Phone: (202) 234-1414. Purchaser is the General Authority for Supply Commodities, 24 Gomhouria Street, Cairo, Egypt.
- 0004 Canned fish and other foods (Egypt). Agent for several foreign firms which produce construction materials, is interested in representing U.S. manufacturers of the products listed above. Contact: Waheed Y. Abaza, 14, Hassan Sabri Street, Zamalek, Cairo, Egypt. Phone: 803253.



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